

ēsa and the ēsamate prophy system:  
The reliable, heat sterilizable prophy solution.

ēsa MW-Midwest

ITEM NO.	DESCRIPTION
3300013	Soft Cup—100 per box
3300023	Firm Cup—100 per box
3300033	Tapered Brush—100 per box
3300043	Soft Cup Non-Latex—100 per box
3300047	Soft Cup Non-Latex—1000 per box
3300057	Firm Cup Non-Latex—1000 per box



ēsamate<sup>M</sup><sub>W</sub>  
Low-Speed Handpiece

ITEM NO. 333334  
DESCRIPTION  
1 ēsamateMW Low Speed Handpiece,  
Lube-Free, 5,000 RPM

ēsa ST-Star Titan

ITEM NO.	DESCRIPTION
3300113	Soft Cup—100 per box
3300123	Firm Cup—100 per box
3300133	Tapered Brush—100 per box
3300143	Soft Cup Non-Latex—100 per box
3300117	Soft Cup—1000 per box
3300127	Firm Cup—1000 per box
3300147	Soft Cup Non-Latex—1000 per box



ēsamate<sup>S</sup>  
Low-Speed Handpiece

ITEM NO. 333333  
DESCRIPTION  
1 ēsamateST Low Speed Handpiece,  
Lube-Free, 5,000 RPM

Call your favorite dental dealer to take advantage of the following promotional offers!



**Purchase 5–100 Boxes,  
Get 1–100 Box FREE**

**Purchase 1–1000 Box,  
Get 1–100 Box FREE**

All ēsa Prophy Cups are now Latex-Free.



**Purchase 1 ēsamate handpiece,  
get 1 ēsa MW or ST (100) box FREE**

**Purchase 3 ēsamateMW or  
ēsamateST Low Speed Handpieces,  
Get 1 FREE**

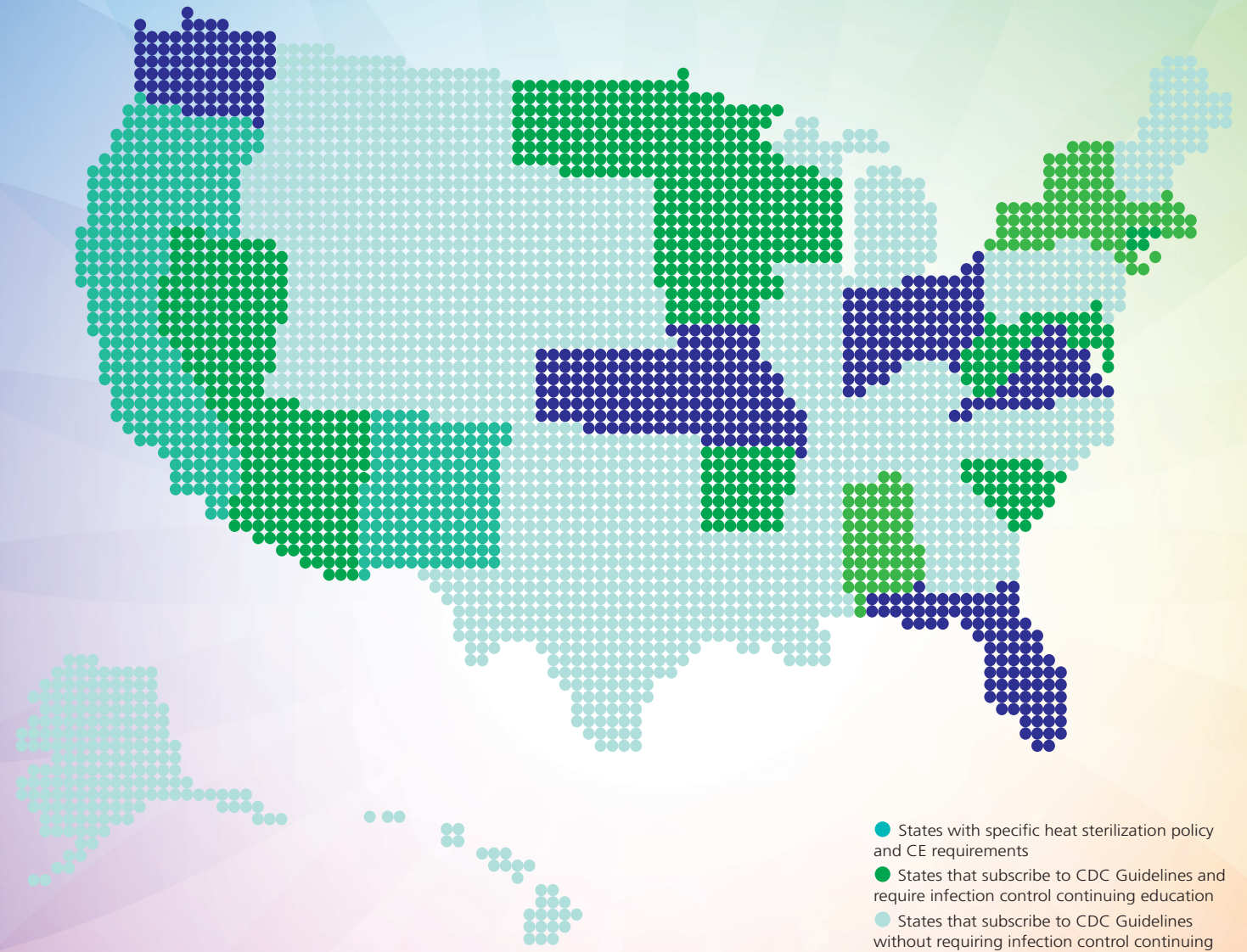
**Purchase 2,000 ēsa MW or ēsa ST,  
Get ēsamate HP FREE**

To redeem these “Buy/Get offers” simply place a qualifying order through the dealer of your choice. Then mail, fax or email your dealer invoice to Preventech. Email to customerservice@preventech.com. Allow 4 weeks for delivery. This offer cannot be combined with any other offer. Offer expires 12/31/21.



Your satisfaction is 100% guaranteed. If any Preventech product does not live up to your standards, return it for a full refund. Customer Service: 1-800-474-8681. ēsa is presently only available for Star Titan, Midwest Shorty and Rhino handpieces. All third party marks – ® and ™ – are the property of their respective owners.

Are you compliant  
with infection control standards  
in your state?



- States with specific heat sterilization policy and CE requirements
- States that subscribe to CDC Guidelines and require infection control continuing education
- States that subscribe to CDC Guidelines without requiring infection control continuing education
- States with specific heat sterilization policy for hand piece infection control





# ēsa disposable prophy angles bring super simple compliance to all 50 states.

## State Dental Boards are shifting toward sterilization.

CDC Guidelines recommend that, “dental handpieces and the attachments should always be heat sterilized between patients, “adding”if a semicritical item is heat-sensitive, DHCP should replace it with a heat-tolerant or disposable alternative.”<sup>1</sup> Additionally, they state, “If a semicritical item does not come in contact with mucous membranes or non-intact skin, it does not require heat sterilization.”<sup>1</sup> Most practices utilize a plastic barrier on the handpiece to prevent cross contamination. Currently, 39 state dental boards subscribe to the CDC Guidelines.

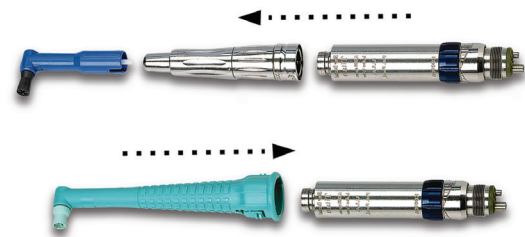
In 11 states<sup>2</sup>, state dental practice acts mandate the heat sterilization of handpieces. It’s not a recommendation. It’s the law. With infection control and the sterilization of instruments becoming more transparent to patients, more states may be on the verge of adopting similar mandates.

## With ēsa CDC compliance is only the beginning.

**THINK COMPLIANCE** – ēsa fits a number of heat sterilization tolerant handpieces: Midwest Shorty, Rhino, Star Titan<sup>3</sup> and our ēsamate lube-free handpieces. Using ēsa means you’re in compliance no matter where you work.

**THINK LIGHTER** – ēsa eliminates the nosecone, making it 50% lighter than traditional handpiece connections, and making it easier on your wrist and hands.

**THINK EFFICIENCY** – Fast and easy changeover between patients. Break free from the drudgery of sterilizing and repairing nose cones.



<sup>1</sup>“Summary of Infection Prevention Practices in Dental Settings,” Centers for Disease Control and Prevention, March, 2016, P. 14.  
<sup>2</sup> State Dental Practice Boards in CA, FL, IN, KS, MO, NM, OH, OR, SC, VA and WA require semicritical items to be sterilized after every patient.



## ēsa costs less to use than traditional handpiece and DPA connections.

Per CDC Guidelines	Average DPA	ēsa
Angle Cost	20¢ - 78¢	70¢
Nose Cone Amortization	24¢	0
Plastic Barrier Sleeve	8¢	8¢
Sterilization Pouch	9¢	0
Cleaning Agents	4¢	0
Labor Cost*	85¢	0
<b>Total Cost**</b>	<b>\$1.50 – \$2.08</b>	<b>78¢</b>
Carpal Tunnel Concerns	Possible	Unlikely
100% Guarantee	?	Yes

Source: Henry Schein Dental website (March 2017)  
\*Cost based on Dental Assistant 2017 average hourly salary of \$16.92. Assumes 3 minutes of infection control preparation. Cost is higher if labor is performed by a Registered Dental Hygienist.  
\*\*Does not include handpiece/nose cone repair costs.

## Talk to us about the lube-free ēsamate prophy system.

ēsamate handpieces are available in two models: ēsamate ST, with an aluminum housing that weighs just 2 ounces, and our new ēsamate MW, which features a stainless steel housing and weighs 3.2 ounces. Both handpieces are heat sterilization tolerant, offer a 360° swivel, and connect quickly and easily to ēsa disposable prophy angles.

Both handpieces are 5,000 rpm, perfect for prophys, and backed by a 2-year warranty.

**THINK COMPLIANCE** – The ēsamate handpieces meet CDC Guidelines and all 50 states’ dental practice acts! Which means no compliance concerns should your state move from CDC Guidelines to a “heat sterilization only” requirement.

**THINK RELIABILITY** – Proven air-driven performance. No recharging or batteries!

**THINK PEACE OF MIND** – Both ēsa DPA and our ēsamate handpieces are backed by our 100% guarantee (if they do not live up to your standards, you may return them for a full refund).